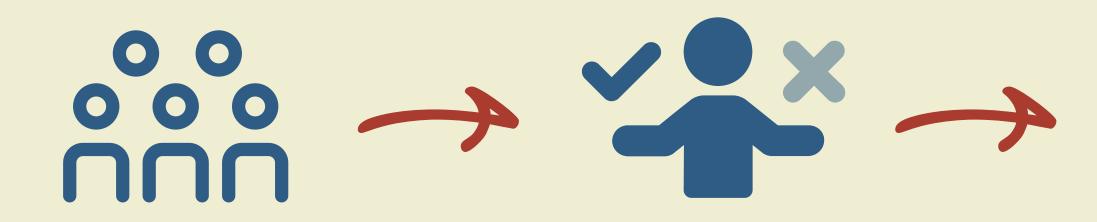
# E-COMMERCE IS HARD

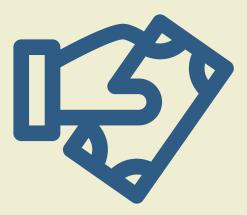




# CONVERSION RATE



# AVERAGE ORDER VALUE



# YOUR REVENUE



# AVERAGE ORDER VALUE

TRAFFIC CR		ΑΟν	
1000	3%	\$100	

## TOTAL

## \$3000

TRAFFIC	CR	AOV	
1000	3%	\$100	

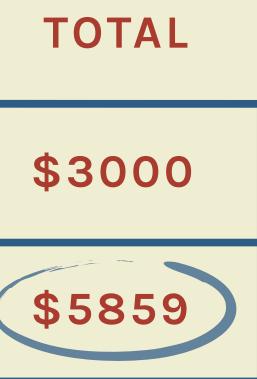
+ 25%

## TOTAL

## \$3000

TRAFFIC	CR	AOV	
1000	3%	\$100	
1250	3.75%	\$125	

+ 25%



SEO	PINTEREST	WEB Design		P
EMAIL	BLOG Posts	VIDEOS	PRODUCT IMAGES	C
KEYWOI	R D S P R		COPYWRITING	Ň
PAID Ads	GIVEAWAYS	TESTI	MONIALS	PAY N PROG
SALES	FACEBOOK Retargeting	BUY BOX	SHIPPING & RETURNS	TI DISC
INSTAGR	AM			DISC
	INFLUENCERS	DEMO VIDEOS	PRODUCT DESIGN	PRO RI
WHOLES	ALE			IC I

#### PRICING

#### UPSELL

CROSS SELL

#### POST-PURCHASE

MENT GRAM

#### E-WALLETS

IERED COUNTS

BUNDLE AND SAVE

ODUCT LECS

TRAFFIC		CONVE	RSION RATE		A V E	
	SEO	PINTEREST	WEB DESIGN			P
	EMAIL	BLOG Posts	VIDEOS	PRODUCT IMAGES		C
	KEYWOI	R D S P R		COPYWRITING	ļ	
	PAID ADS	GIVEAWAYS	TESTI	MONIALS		PAY M PROG
	SALES	FACEBOOK RETARGETING	BUY BOX	SHIPPING & RETURNS		TI
	INSTAGR	AM			I	
	WHOLES	INFLUENCERS ALE	DEMO VIDEOS	PRODUCT DESIGN		PRO R I

## ERAGE ORDER VALUE

#### PRICING

#### UPSELL

CROSS SELL

MENT GRAM

#### POST-PURCHASE

#### E-WALLETS

IERED COUNTS

BUNDLE AND SAVE

ODUCT ECS

SEO	PINTEREST	WEB Design		P
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KEYWOI	R D S P R		COPYWRITING	Ň
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	INFLUENCERS	DEMO VIDEOS	PRODUCT DESIGN	PRO RI
WHOLES	ALE			IC I

#### PRICING

#### UPSELL

CROSS SELL

#### POST-PURCHASE

MENT GRAM

#### E-WALLETS

IERED COUNTS

BUNDLE AND SAVE

ODUCT LECS

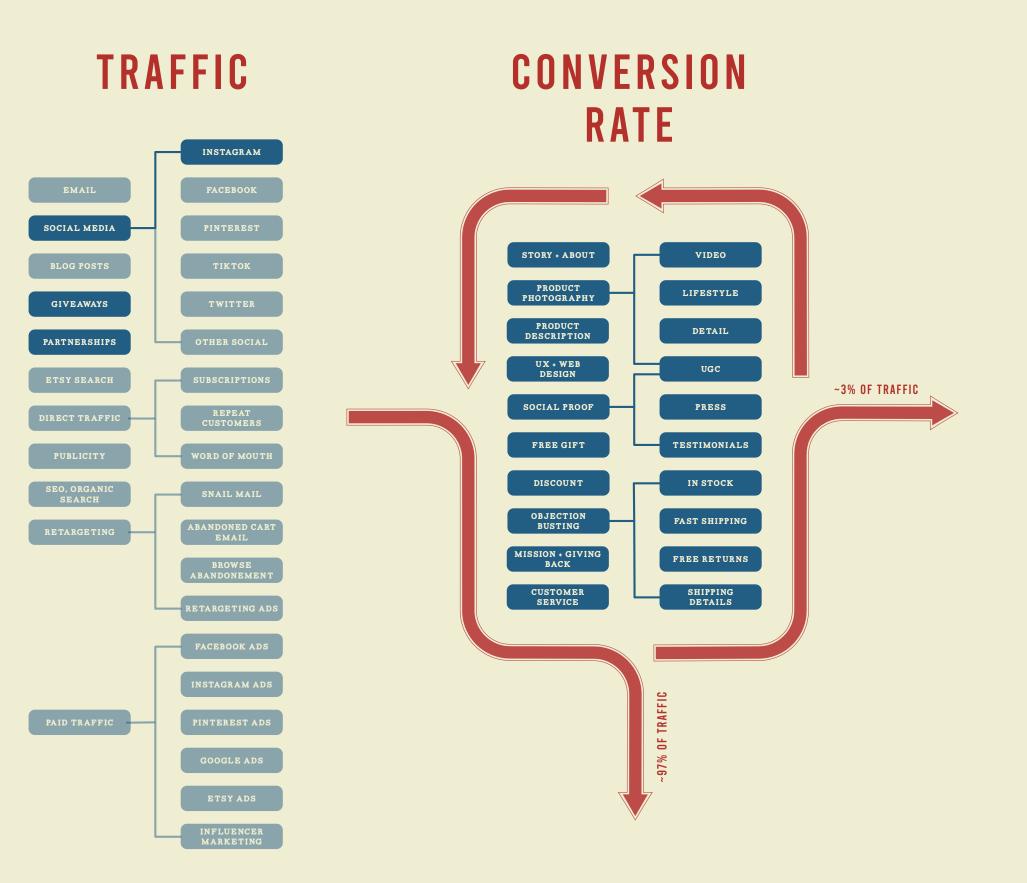


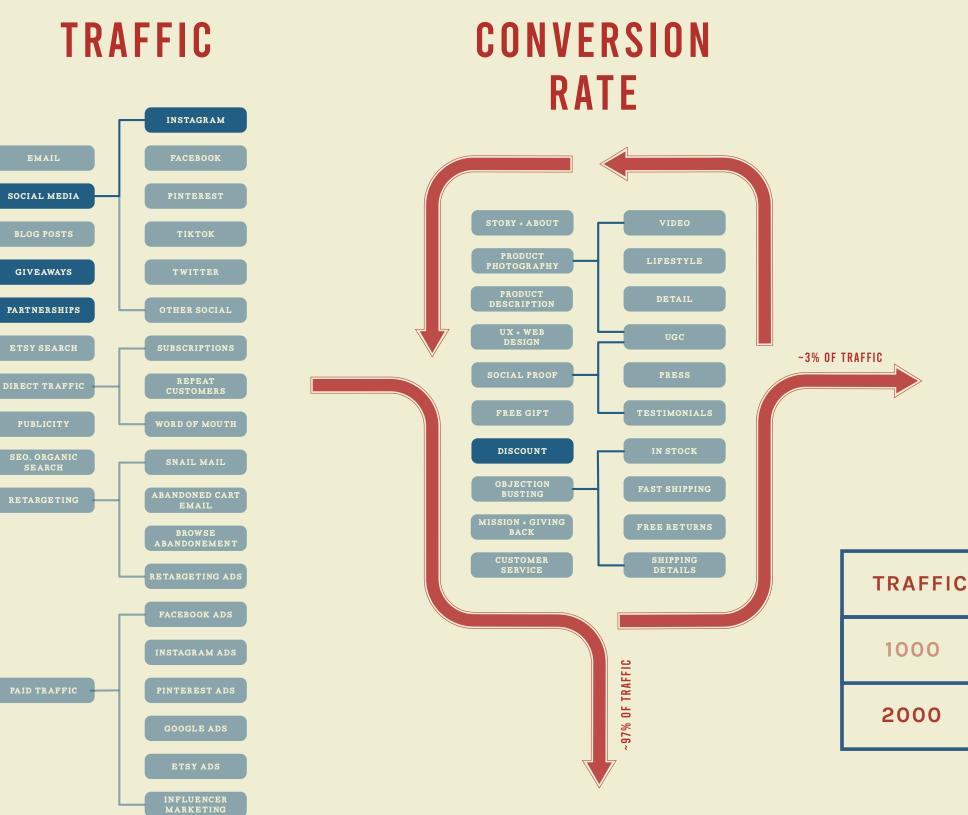




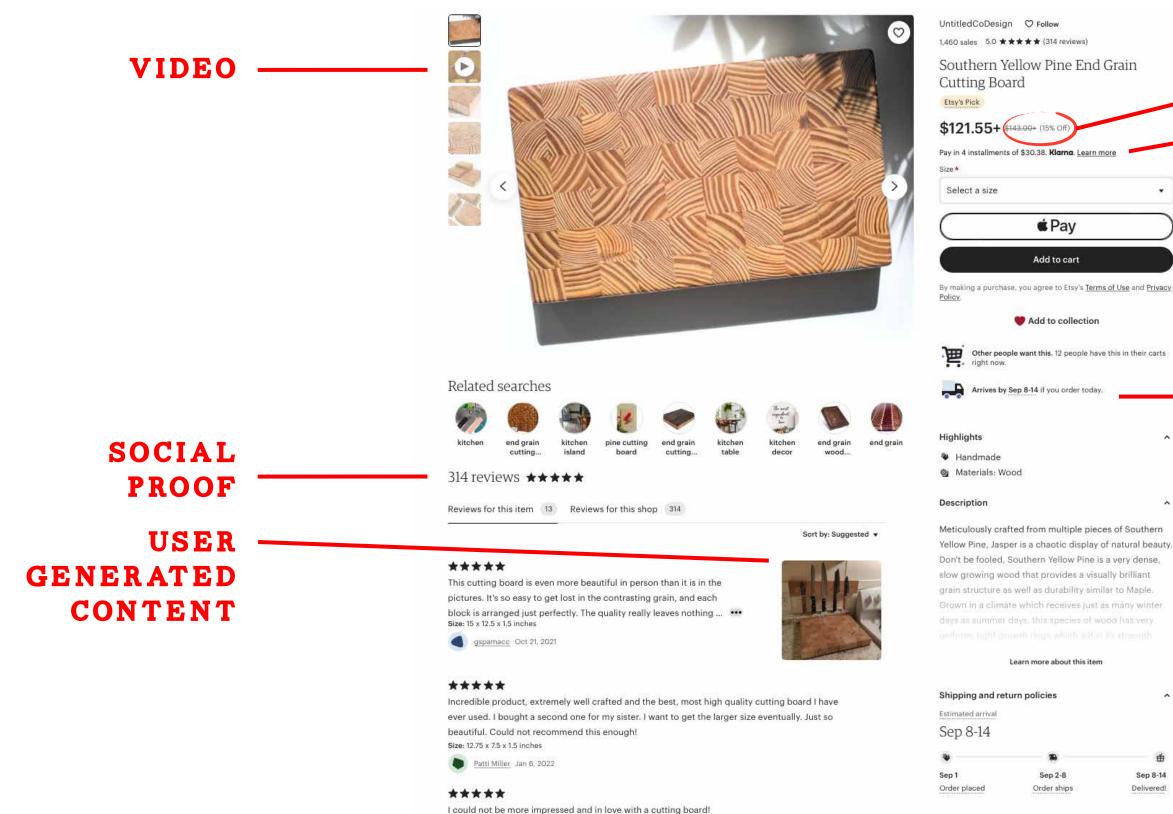


V	TOTAL
00	\$3000
00	\$6000





FIC	CR	ΑΟΥ	TOTAL
	3%	\$100	\$3000
)	4%	\$100	\$8000



Response from Untitled Co

by Lyndsay Romano Jul 26, 2022

+ 1 2 ... 5 +

Size: 15 x 12.5 x 1.5 inches

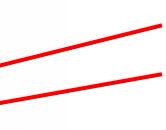
Thank you for sharing your review! We are so happy to hear you are pleased with our work

Cost to ship	Returns & exchanges
\$14.42	Accepted
	Exceptions may apply

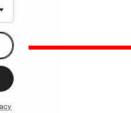
Etsy offsets carbon emissions from shipping and packaging on this purchase.

Deliver to United States, 37917 🐱

Ships from Philadelphia, PA



## DISCOUNT **PAYMENT TERMS**



#### E-WALLET

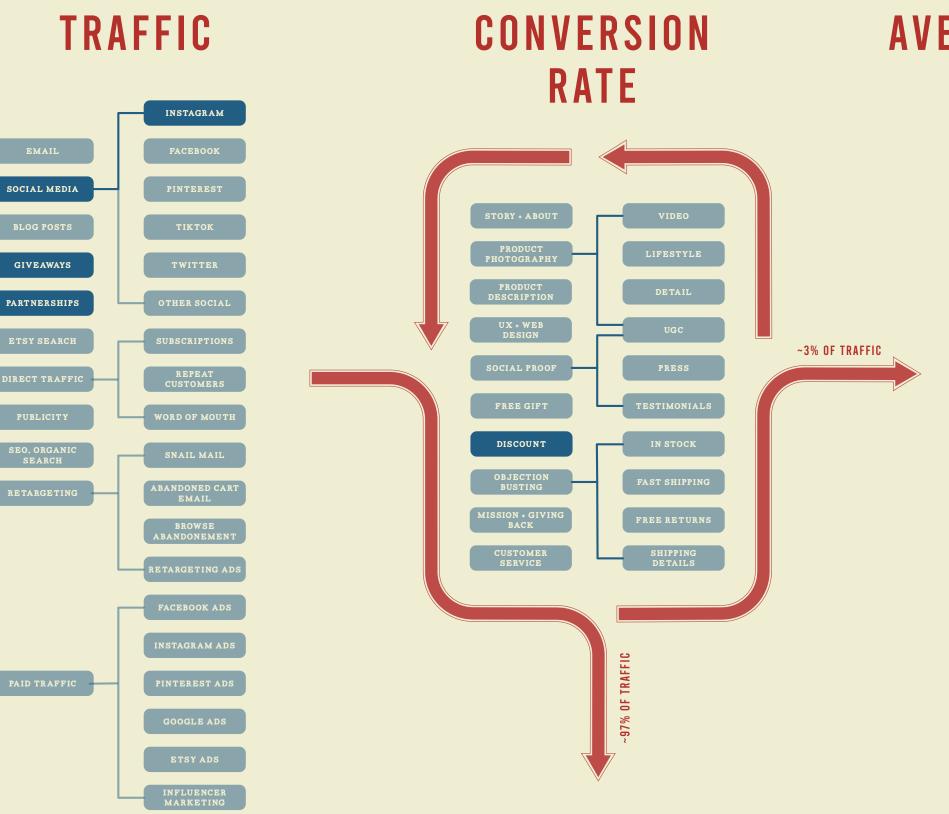
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É Sep 8-14 Delivered!

## SCARCITY! SHIPPING **ESTIMATE**

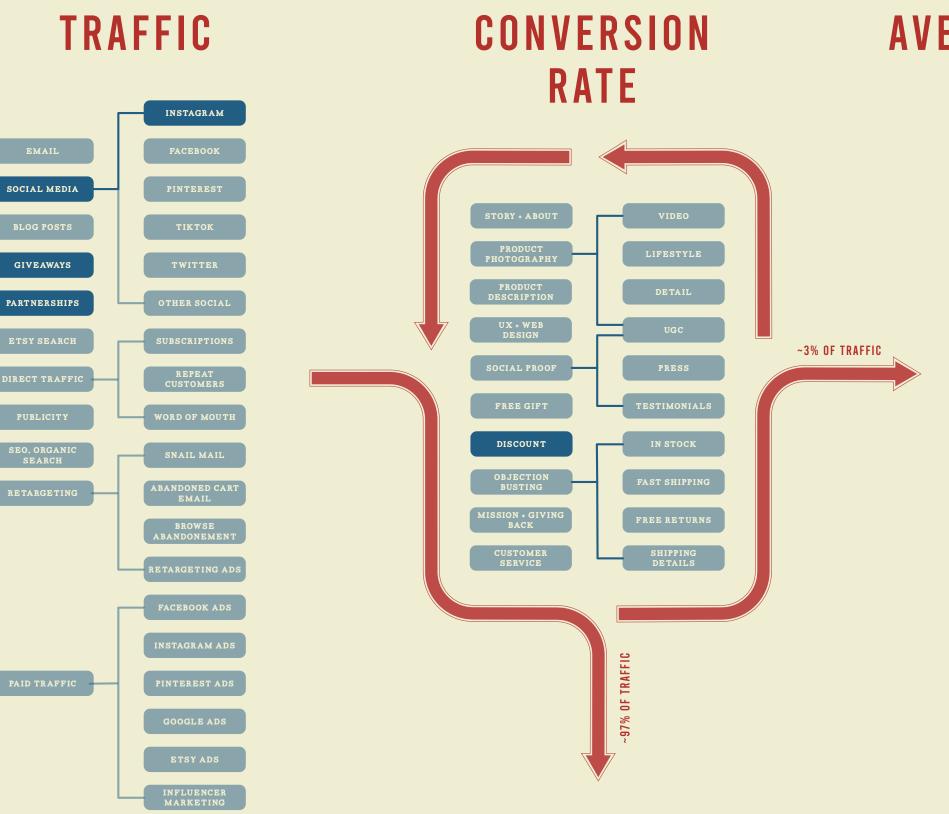
## RETURNS

**MISSION** 



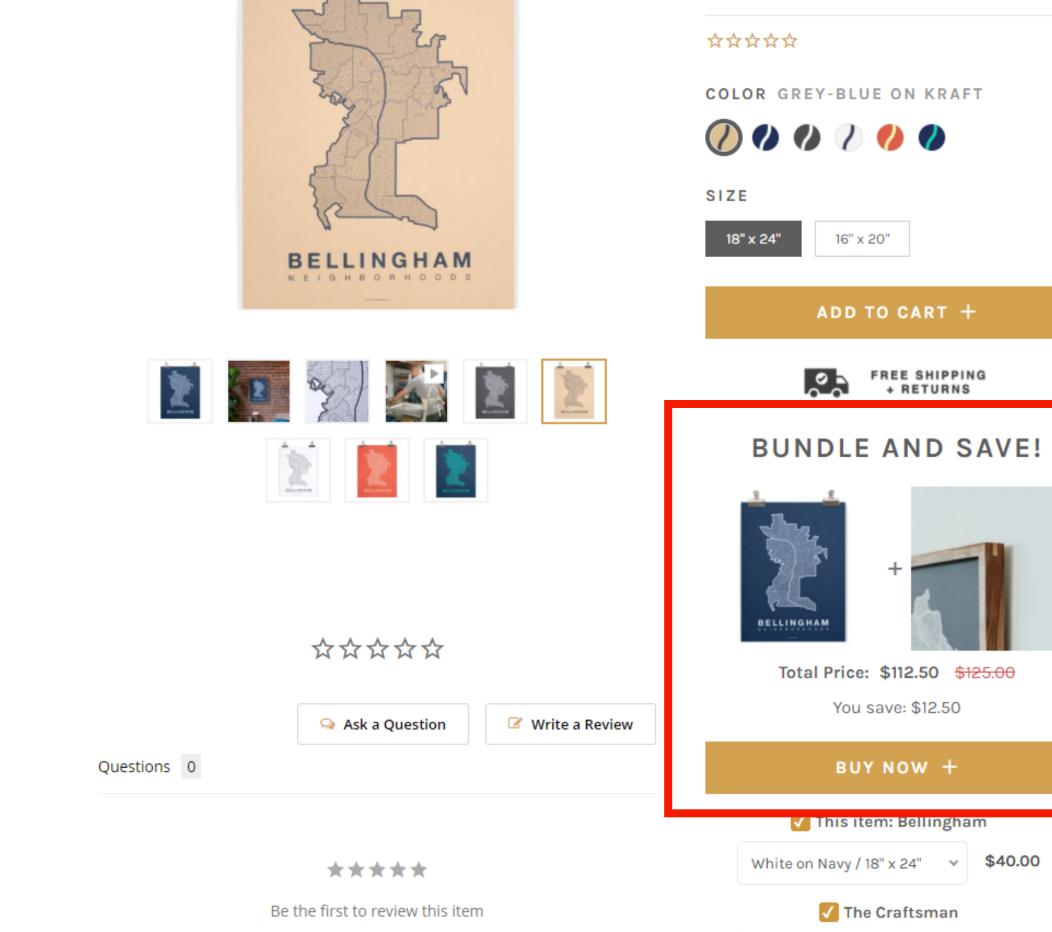
## AVERAGE ORDER VALUE



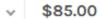


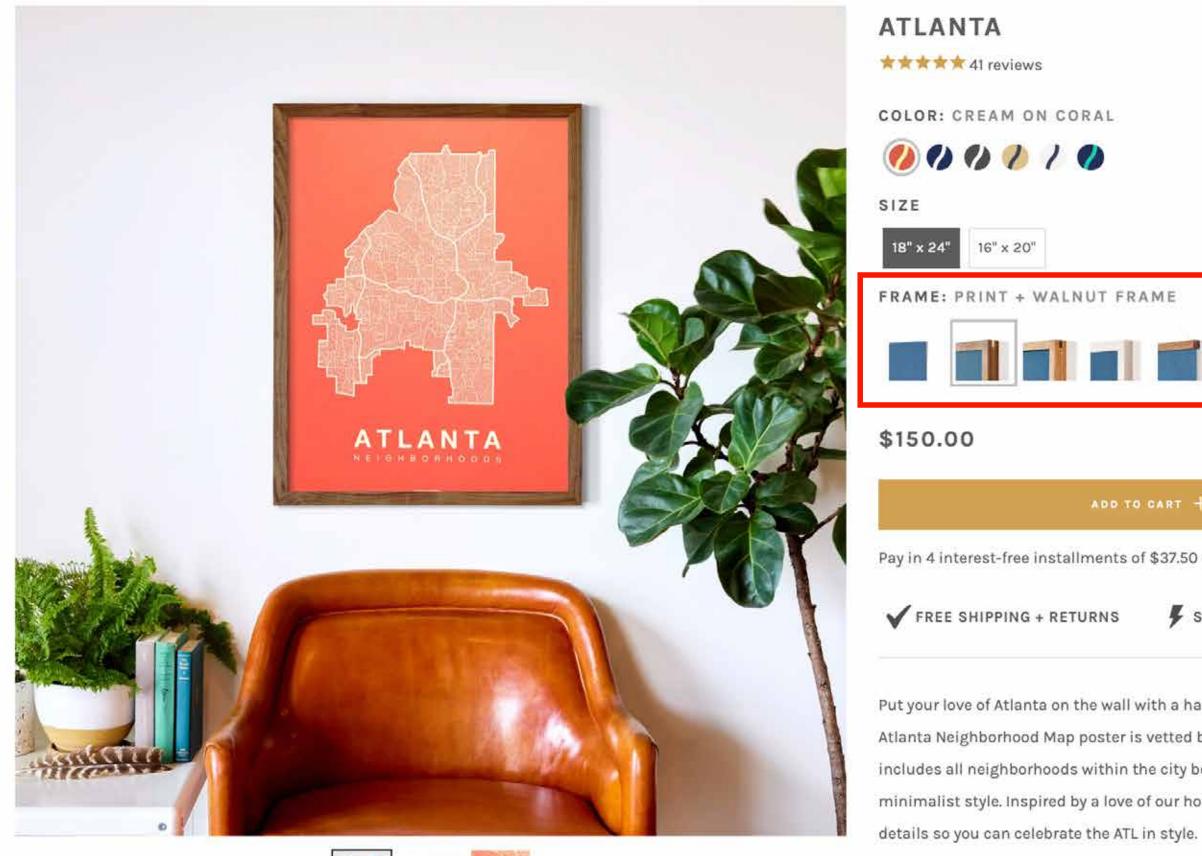
## AVERAGE ORDER VALUE











quality matte paper



D"				
WAL	NUT FRA	ME		
		-	-	

Pay in 4 interest-free installments of \$37.50 with shop Pay Learn more

SHIPS IN 1-2 BUSINESS DAYS

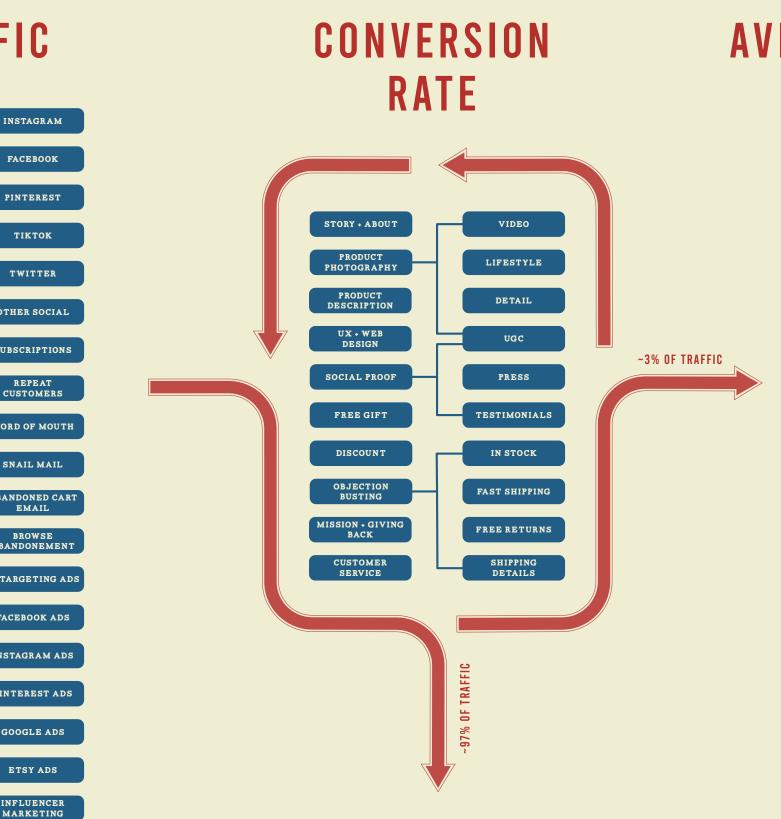
Put your love of Atlanta on the wall with a handcrafted piece of art. Our Atlanta Neighborhood Map poster is vetted by a team of locals and includes all neighborhoods within the city boundary in our signature minimalist style. Inspired by a love of our hometown, we obsess over the

• This Atlanta city map is screenprinted by hand on heavyweight art-

## AVERAGE ORDER VALUE

TRAFFIC	CR	ΑΟΥ	TOTAL	
1000	3%	\$100	\$3000	
2000	4%	\$125	\$10,000	







## AVERAGE ORDER VALUE



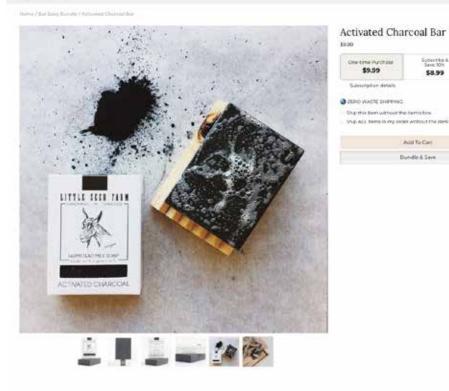
BQW

Subscribe & Same 10% \$8.99

Add To Car

Dundle & Save

#### LIFESTYLE РНОТО



225 trens nes nes



#### **OBJECTION** BUSTING

Description	Facial & Dody D	4.35-et (0x.g.c Ferral & Dody Der				
Key Ingredients		leep sleaving be for sensitive an eful, this be will galokly become a		ur skincere routilike		
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How To	+	Searcourte	( MADA	( H	auserte	
Ingredients	+ LEAPING BL	NNY CLEAN & SIMPLE D INCREDIENTS	MADE WITH SOLAR POWER	FAMILY FARM MADE SINCE 2012	BIODCOPADABLE AND RECYCLABLE	
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## REVIEWS (SOCIAL PROOF)

# BUSTING

# **OBJECTION**

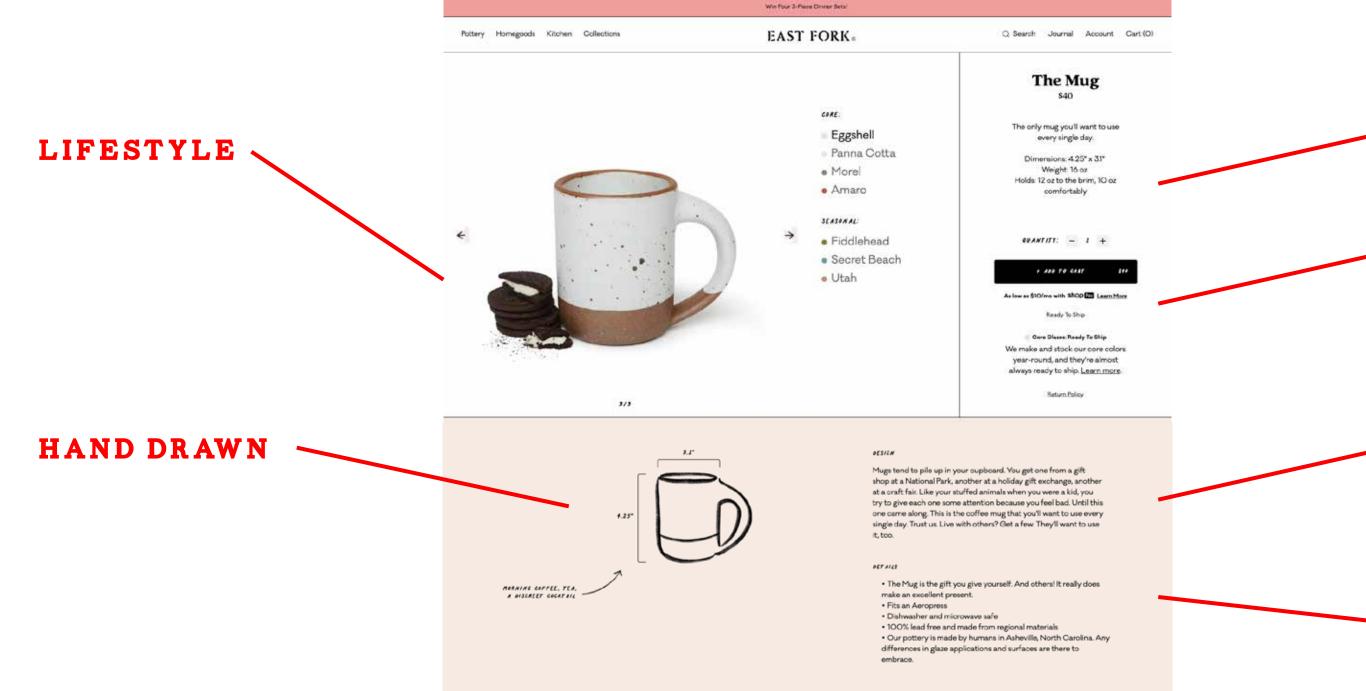


SUBSCRIBE AND

SAVE

**MISSION** 

**BUNDLE AND SAVE** 



## From sips to gulps, we've got the cup.







Toddler Cup 2.7" 8 2.25"

Juice Cup 3.75" ¥ 2.5"

The Mug 4.15° X 3.1°



#### **OBJECTION** BUSTING

#### PAYMENT TERMS



**OBJECITON** BUSTING

## **CROSS SELL**

#### #TheMug In The Wild

One day, you'r a person who grabs the first colline mug in the cabriel and the next, you're gift an East Tork Hug now you're forwar fabring it out of the deliverabler. B's simple, beauthul and then there's how it feels in you'r hand, that little bit of heft.



#### How The Mug Gets Made

We love a good story and herein the take of The Mug in the form of a video created by our own Dernie Rex. a videographen photographer and member of the Mag beam. The video shows a step-by-sites of how our Mag goes from a chuck of mer city to a vessel we hope you'l use and level for ideodes. The process itself is meterositing, but our hands-shown favorite part is seeing the docen or no papel who have a hard Otersaly) in making theor Mag.



urs 60



Your Mug Wants Friends And your firends want Muge And if your Mugt are your friends, we've got just your meth?



#### Emilja Says...

"Making mags is so fulfiling because they're such special objects to people. Minether part of a beloved morning routine or quick nightliner fitual everyone has a favorite mug, and getting to be a part of creating those – knowing they're going into the hands of people who will adore them—gives my daily work meaning? – Emilia Tokanski, Mag Operations Lead



D



The Mug Tee \$20





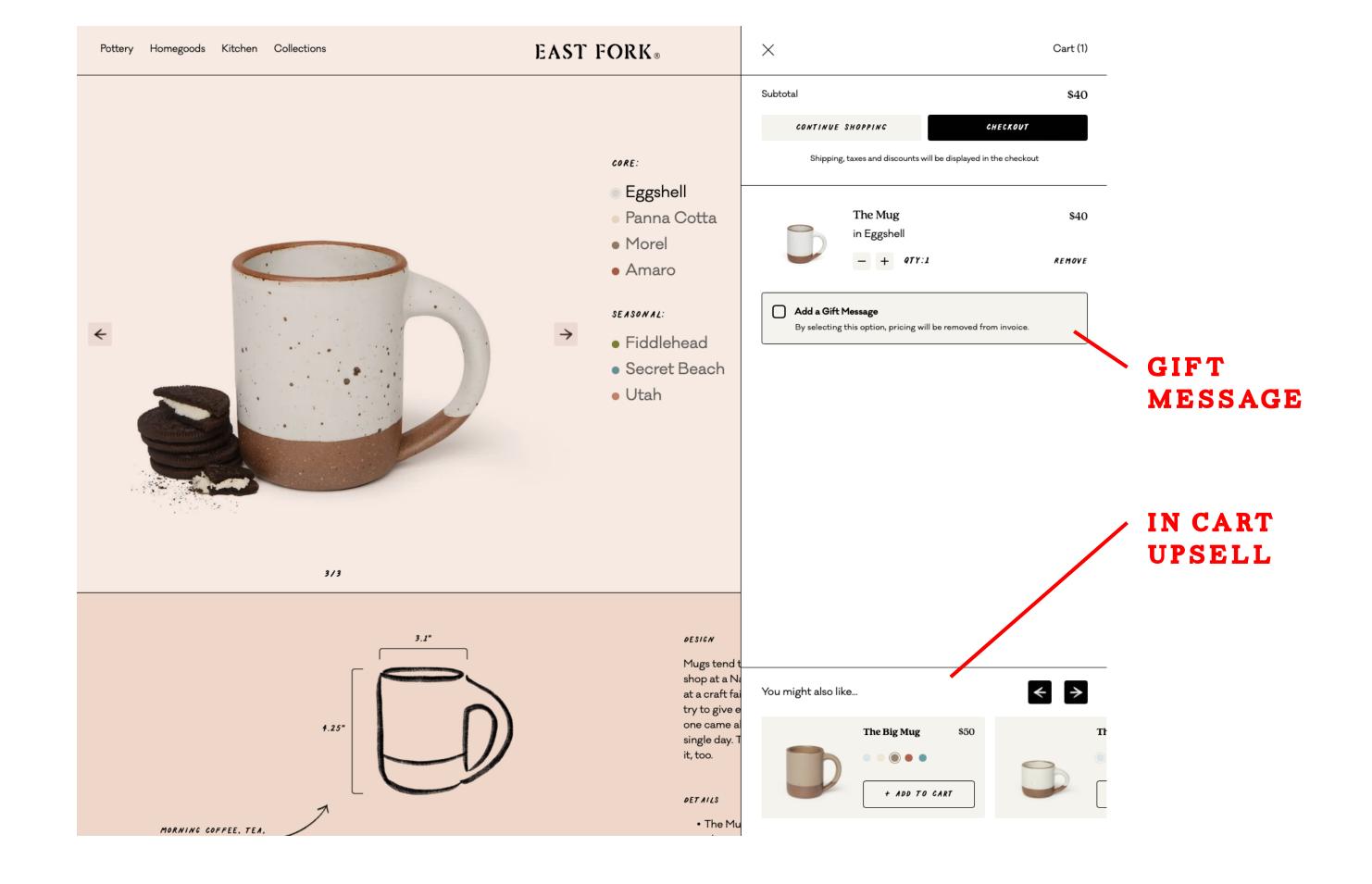
## **CROSS SELL**



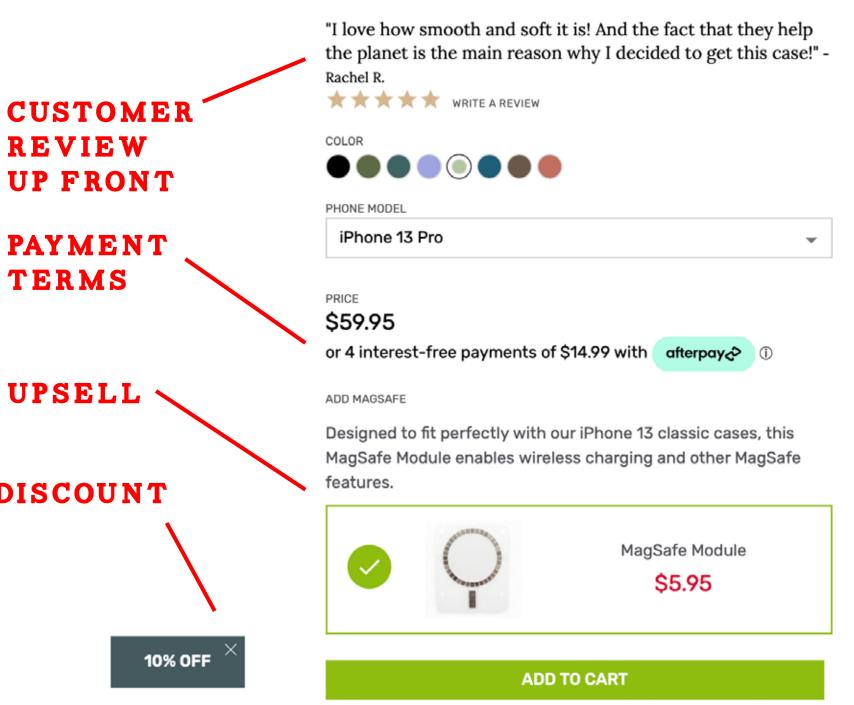


STORY

USER GENERATED CONTENT + SOCIAL PROOF



## Sage Green iPhone 13 Pro Case



REVIEW

**UP FRONT** 

PAYMENT

TERMS

UPSELL

DISCOUNT







## **BUY MORE** SAVE MORE

This product is in stock and ships from our warehouse in 1-3 days.

ABOUT THIS PRODUCT

Beautifully designed, Pela cases are the world's first truly sustainable phone case. They are durable enough to protect your phone from drops and scratches and are also compostable!

Think Pela cases are expensive? Here's why,

Almost gonel Less than 34 remaining

COMPLETE THE LOOK



SCARCITY

Sage Green Pela Grip \$14.95

Sage Green -Vine - Watch Band for 40/38mm Apple Watch \$49.95

Sage Green AirPods Case \$29.95

\$29.95

## **USER GENERATED** CONTENT

SOCIAL PROOF

CROSS

SELL













#### **SHIPPING + OBJECTION BUSTING**





Sage Green AirPods Pro Case







100% Happiness Guarantee

Enjoy free shipping worldwide, fast and

secure checkout, and hassle-free

exchange and returns.



#### Protects & Preserves Our Oceans

Pela donates a % of every sale to Ocean **Cleanup and Preservation Initiatives.** 

#### Inspired by Plants

Made from flax shive and a plant based biopolymer create the base for our compostable cases.

#### SPECIFICS



#### How it Feels

Soft, flexible and a little bit of grip is how every Pela Case can be described. Outside of being one of the most protective cases on the planet, the next most important thing is how a case feels in your hands!

Protect Your Phone and the Planet™

#### How Protective Is It?

02

Let's face it, a compostable phone case NEEDS to also protect your phone from daily drops... otherwise what's the point? We've had the Pela Case tested to far beyond your average phone drop out of a pocket so you can rest assured that the job of a phone case is still getting done.



#### **OBJECTION** BUSTING

#### Screen Protection Guarantee

If your screen cracks while wearing a Pela Case (excluding Slim) AND our liquid screen protector, we'll pay for the repairs.

01

## SHIPPING DETAILS + SOCIAL PROOF

**OBJECTION** 

BUSTING

MISSION



#### How it Ships

While we pride ourselves on FREE shipping in Canada and USA and very cheap shipping to most of the planet, what we really stand for is minimal packaging. Every product that ships out goes out in the minimum amount of packaging required to get the items to their destination safely and securely. No more, no less.

04

#### Materials

The Pela Case is made of Flaxstic®, which is comprised of compostable bioplastic elastomer and flax straw materials. Our material has been tested to be safe and free of phthalates, BPA, cadmium and lead and is verified to meet child safety standards in the U.S., Canada, Europe, Australia and New Zealand. Our base material meets U.S. (ASTM D6400-04) and E.U. (EN 13432) standards for composting in an industrial composting facility and has a lower carbon footprint and lower greenhouse gas emissions than traditional plastic. It can also be left to compost in a home composting environment.





#### Our Case Design

Meticulously designed to protect your phone from drops and scratches as well as any traditional plastic case. Precision cuts around speakers, charger, volume and power buttons. Carefully designed wrap around edges to protect the front of your phone. Smooth to the touch, flexible

05